



Leadership “is the creation of positive, non-incremental change, including the creation of a vision to guide that change, a strategy, and the empowerment of people to make the vision happen despite obstacles, and the creation of a coalition of energy and momentum that can move that change forward.”

- Management “is getting the confused, misguided, unmotivated, and misdirected to accomplish a common purpose on a regular, recurring basis.”

- ## How is Leadership different from Management?

- Leadership is a quality that needs to be shaped. Professionals can build greater self-awareness and understand how to bring out the best in themselves and others through developing strong emotional intelligence skills and learning how to influence others.
 - Leadership is the result of action. If you act in a way that inspires, encourages, and engages others, you are a leader. It doesn't matter what your position or title.

Key characteristics:

Leadership	Management
Visionary: clear compelling vision for the future	Organized: plans, structures, and coordinates tasks efficiently
Inspirational: motivates and uplifts others	Goal-oriented: focused on achieving specific outcomes
Empathetic: understands and considers the feelings of others	Detail-focused: pays close attention to procedures/logistics
Integrity: acts with honesty, ethics and consistency	Problem solving: addresses issues quickly and efficiently
Resilient: handles challenges with strength	Consistent: maintains stability and routine in operations
Accountable: takes responsibility for actions and outcomes	Resourceful: uses available tools and people to meet goals effectively
Communicative: clearly shares ideas, goals, & expectations	Delegative: assigns tasks appropriately based on team strengths
Empowering: encourages others to take initiative and grow	Motivational: encourages productivity and morale within the team

Resources - <https://online.hbs.edu/blog/post/leadership-vs-management>